

Message Text

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PAGE 01 STOCKH 03779 281122Z

17

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 081653

P R 281010Z AUG 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 2755

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

AMEMBASSY PARIS

UNCLAS STOCKHOLM 3779

FOR BIC/OIM: CAYA/MCNITT/WHITLEY

E.O. 11652 N/A

TAGS: BEXP, SW

SUBJECT: SCANBUILD III: PROCUREMENT

1. COMMERCIAL SECTION IN RECEIPT LETTER FROM C. SCANLON, REED INTERNATIONAL INC., 655 BREA CANYON ROAD, P.O. BOX 905 WALNUT CA 91789; TEL: (714) 595-6010 PROVIDING LITERATURE ON SAND AND CEMENT PROPORTIONING RIG.

2. SCANLON STATES PAUL DIEMERT, VP SUBJECT FIRM PLANS VISIT STOCKHOLM SEPTEMBER 15-18 FOR "PURPOSE EXTENDING TECHNICAL ASSISTANCE AND MARKETING ADVICE TO OUR DISTRIBUTOR YOUR TERRITORY".

3. STC UNAWARE ANY AGENCY/REP RELATIONSHIP FIRM MAY HAVE OUR MARKETING AREA. PLEASE TELEPHONE SCANLON AND INFORM/ PROVIDE DETAILS SCANBUILD III AND NATURAL VENUE STC FOR FIRM'S PARTICIPATION INCLUDING OUR "TECHNICAL PRESENTATIONS PROGRAM" SUBJECT EXHIBITION.

4. OUR PRINTING DEADLINE FOR CATALOG COB SEPTEMBER 3.

5. ACTION REQUESTED: PLEASE PROVIDE TELEGRAPHIC REPLY

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CONCERNING FIRM'S DECISION AND IF POSITIVE WHETHER AND IN

WHICH NORDIC COUNTRIES FIRM SEEKING AGENCY/REPRESENTATION.
DATA PROVIDED SCANLON'S LETTER SUFFICIENT FOR OUR CATALOG
UPON APPROVAL BY FIRM.
STRAUSZ-HUPE

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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From: STOCKHOLM
Handling Restrictions: n/a
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